



About us

Your Solutions are shopfitters, joiners, builders, and end to end project managers for the commercial sector. We get your business fitted out quickly, at competitive rates, and to high standards of workmanship.

Based in Napier, we work with local and national clients. In 2011, we identified a market need for fast turnaround services in shopfitting, office fitouts and commercial building.

After only one year in business, we won the Westpac Hawke's Bay Chamber of Commerce Small to Medium Business Award and Emerging Business Award. We won these categories by demonstrating our ability to deliver successful solutions with drive and passion.

Today, our enthusiastic and experienced team continues to provide quality workmanship, with attention to detail and outstanding customer service. In the last three years we have completed many projects, for a variety of industries, sometimes in challenging conditions, and each requiring something unique from our team of specialists.

Whether your project is local, national, big or small, it will be completed to your satisfaction, within budget, on time and to specification.

Specialists in

Shopfitting – franchise rollouts / customised fitouts

Joinery – shop / office fitouts

Building – renovations or new commercial builds

Project Management – delivered end to end



Benefits of choosing us

- You get the quickest shopfitters in New Zealand. We get in and get the job done without compromising standards.
- You gain the convenience of a single-source, all trades provider for shopfitting, building and joinery.
- We provide experienced, reliable, on-site project managers and ensure all sub-contractors meet the expected standards of workmanship.
- Our in-house design capabilities ensures effective troubleshooting, quick problem resolution, and keeps your job on track.
- Our diverse experience in the building and joinery industry means we are able to foresee and understand project complexities, provide you with accurate quotes, and deliver a quality product within your budget.
- You'll get competitive rates for complete packages, and deal with one supplier, saving you time and money.

Management team



ADAM SATHERLEY

Managing Director / Business Development

Adam is the passionate founder and Managing Director of Your Solutions. When you engage us on a project, you gain the assurance of knowing you're dealing with one of the owners.

Adam is a qualified joiner by trade, has managed a joinery factory in Australia, and ran the installation team for the retro fitting of the Coles and BP sites throughout Australia.

M 021 966 433
E adam@yoursolutions.co.nz



BARRIE MERCER

Joinery Manager

As the Joinery Manager, Barrie is responsible for programming the production schedule and overseeing the production process. He monitors all projects on the factory floor to ensure work is completed within budgeted hours and to a high standard. He is involved with estimating and ordering the materials for all projects.

Barrie is a qualified Joiner with Trade Certificate and spent his early career in a joinery factory making all facets of joinery. He is experienced in all aspects of kitchen, bathroom and window joinery including designing kitchens.

M 027 841 3818
E joinery@yoursolutions.co.nz



TROY MORGAN

Finance Director / Construction Manager

Troy is the financial manager of Your Solutions. He ensures all the project details are in order, and that budgets and financial targets are met.

As Construction Manager he oversees the planning, coordination, and control of each project from concept to completion. He ensures client requirements are met to achieve functional and financially viable projects.

Troy is a qualified joiner and builder with extensive experience and has owned a construction company prior to starting Your Solutions with Adam.

M 027 469 3900
E troy@yoursolutions.co.nz



VANCE SATHERLEY

Project Manager

Vance is responsible for overseeing and accomplishing project objectives. He bridges the gap between the production team and the client ensuring key issues of cost, time, quality and above all, client satisfaction, are being met. Vance is on-site to manage the Your Solutions team and sub-contractors if required, and has the ability to quickly solve any issues should they arise.

Vance is very experienced as a project manager, and in a previous role managed the BP service station roll outs in both New Zealand and Australia.

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Shopfitting NATIONAL ROLLOUTS

Your Solutions has a great reputation and proven ability in roll-outs. Our skilled nationwide team can work to tight deadlines without compromising high standards of workmanship. We understand every project is different, and can quickly adapt to your needs.

Being adaptable means we can do as much or as little as you require. We're able to coordinate multiple teams in various locations around New Zealand, and have the flexibility to concentrate our efforts on one site should the need arise.

We are familiar with mall fit-outs and understand what is required to deliver projects in this environment. We coordinate all sub-contractors, and complete work ensuring we adhere to mall fit-out regulations and restrictions.



OBJECTIVE

Burger Fuel wanted us to provide extra project management and coordination for nationwide roll-outs. We had to stay competitive, meet exacting deadlines, and be able to simultaneously complete multiple site fit-outs.

SOLUTION

We set agreed rates for the work, and formed a four man team specialising in Burger Fuel roll-outs. The team could work together, or in multiple units to accommodate Burger Fuel's schedule. Even when additional labour was required, the team implemented our exacting process to each site.

RESULT

Burger Fuel has seen a quick turnaround at sites, with clear, structured communication between the project manager and the client, both on-site and throughout the project life cycle.



TESTIMONIAL

Your Solutions have been involved with the Burgerfuel rollout throughout New Zealand.

We have found them to be proactive and responsive to all our requests. They have added value with the Project Management provided on the sites, and their team have consistently been a pleasure to work with.

Kristian Pittman

Project Development Manager
Burger Fuel, Nationwide



jetts®

24 hour fitness

OBJECTIVE

Jetts Fitness needed us to quickly roll-out multiple sites across New Zealand, allowing them as much time as possible to set up and train staff as soon as a lease was signed.

SOLUTION

We teamed up with a local architectural firm to complete every site plan that needed to be submitted to a council or other third party. Additional structure around the planning process, combined with our ability to deliver projects, allowed our team to meet the client's schedule.

RESULT

Jetts Fitness has been able to advertise opening dates for a new site as soon as a lease is signed. Over a two year period, they have opened 36 fitness clubs nationwide, and never missed a launch date.



jetts[®]
24 hour fitness

TESTIMONIAL

Jetts Fitness has worked with Your Solutions for well over two years; together we have opened 36 fitness clubs nationwide. I have found Your Solutions to be innovative and goal focussed while on our construction sites, they find solutions to fix inevitable issues that arise. Your Solutions halved the original fit out programme and have never missed an opening date. I would highly recommend Your Solutions if you are looking for quality and efficiency on your project.

Claire Attard

Director

Jetts Fitness, Nationwide

Shopfitting UNIQUE

With our in-house design and manufacturing capabilities, Your Solutions can create a unique and functional in-store customer experience, aimed at enticing your desired target market.

We have completed multiple customised sites and gained experience in dealing with business owners, landlords, and councils. We offer end to end project management, saving you time and money.

Manufacturing and installing joinery is a key part of a fit-out. All fixtures and fittings are high quality and made to last. The removal and disposal of old fittings and joinery is available if required.



CASABLANCA
MEDITERRANEAN CAFE & BAR

OBJECTIVE

This unique fit-out for a Turkish restaurant required us to work with plans completed by another service provider. They required flexibility during the project to change the layout, as the owners needed to have the right feel for the place at completion.

SOLUTION

Even though we normally work to exact schedules, we proved we could be adaptable to change as the needs of the project altered. We project managed all work on-site, manufactured custom joinery, and completed the interior building work.

RESULT

This was a long project by our standards, but it still resulted in happy clients. Since then we have gone on to complete more projects for them.



CASAblanca
MEDITERRANEAN CAFE & BAR

TESTIMONIAL

Your Solutions fitted out our restaurant in Orewa, Auckland. They were very professional and accommodated all of our needs; we made several changes during the process and encountered a last minute issue which Your Solutions sorted and kept us on track for opening.

We did have some minor issues with the timber tops but Your Solutions replaced them all with no disruption to our business or trading hours. They are a great company to work with.

Alex Isik

Director, Auckland



MERIVALES

hair and beauty

OBJECTIVE

The owners wanted their salon to be closed for no more than three weeks. We also had to work with a number of sub-contractors; plumbing, electrical, flooring, painting, plastering, demolition, joinery, and EFTPOS. With such a tight time frame, it was critical deadlines were met.

SOLUTION

Detailed planning, and clear communication with our sub-contractors was the key to delivering this project. We project managed all work on-site, manufactured the joinery and completed the interior build.

RESULT

We met the tight deadline and made our client very happy. The salon was open as promised, and several months later, was featured in a lifestyle magazine.



MERIVALES

hair and beauty



MERIVALES

hair and beauty

TESTIMONIAL

With a tight deadline for this project Troy and his team worked late into the night to finish the fit out of our salon. We are absolutely thrilled with the final product and would like to thank everyone that worked on our site. They were always friendly, co-operative and accommodating even when we wanted to make changes to our original plans. We have no hesitation in recommending Your Solutions.

Peter & Lyn Blomfield

Owners

Merivale Hair & Beauty Salon, Christchurch

Building COMMERCIAL

Our building division is made up of qualified tradespeople with vast experience in renovations and new builds. We couple construction capability with fit-out expertise, and the project management skills to deliver projects end to end.

Remodels, or retro fit-outs, are our speciality. They're often more challenging than a new build because we're required to deal with obstacles such as uneven floors and framing. In addition, we have to bring buildings up to code.

Strong relationships with designers, architects and sub-contractors allows us to give you a single source solution, and the ease of dealing with one service provider.



Ministry for Primary Industries
Manatū Ahu Matua



OBJECTIVE

This was a large scale project for a property developer, moving a government department to a new location. The building was an old storage facility, and required us to install a hi-tech build to out-of-plumb walls and floor. In addition to working with a third-party design, we had to bring the building up to code.

SOLUTION

This build demonstrated our ability to complete large-scale complex projects, with the added difficulty of working with an old structure. We project managed all work on-site, manufactured the joinery, and completed the build.

RESULT

We transformed an old building into a hi-tech facility. We delivered the project on budget, on time and to specification. Our client was very satisfied and we have developed an ongoing business relationship. We are now working on multiple projects nationwide.



TESTIMONIAL

Big Save's property company has used Your Solutions for a number of small and large projects around New Zealand.

We commissioned Your Solutions for the redevelopment of a warehouse into a secure office, IT hub and storage facility, to meet the high standards required by the tenant, Ministry of Primary Industries.

Always with large construction projects there are difficulties and unforeseen issues. At all times we have been able to work with Your Solutions as they have come up with practical solutions and delivered them in a professional manner.

We are very proud of the standard of this site which was also finished on time and to budget. We are planning more projects with the Your Solutions team and have no hesitation in recommending them.

Ray McKimm

Director, Napier



OBJECTIVE

Big Save needed a retro fit-out for an existing 'tin shed' which had an uneven floor and framing. Adding complexity to the build, we had to work around existing obstacles and bring the building up to code.

SOLUTION

The key to this build was to achieve the correct internal structure, with a cost-effective fit-out that could be used as a model for other stores throughout New Zealand. Working with a third party design, we project managed the build and manufactured the joinery.

RESULT

Big Save received a flagship store that could be rolled out nationwide. All targets were met, and we are now working with Big Save on a national level to change their furniture stores.





TESTIMONIAL

We have always found dealing with the Your Solutions team a pleasure as they have a co-operative attitude and always deliver on time and to the project budget.

This site in Napier comprises our new furniture showroom also displaying BMW cars, Honda motorcycles, a café and a suite of offices. This showroom will become the 'model' which we intend to roll out across New Zealand.

Currently Your Solutions are working on transforming an ex-Mitre 10 warehouse into the new Big Save West Auckland 3,000m² showroom at Westgate and Fernhill Drive, Massey. We are nearing the completion of this demanding project and any issues or problems that have arisen have been solved onsite by the Your Solutions team.

We are very proud of the standard of this site which was also finished on time and to budget. We are planning more projects with the Your Solutions team and have no hesitation in recommending them.

Tom McKimm

Director

Other projects



Big Barrel

Big Barrel required a liquor cabinet to display their high-end products. The cabinet had to have a quality appearance, and include a 'growler unit' for craft beer. Overall, it had to be appealing enough to invite customers to stray away from their everyday purchases.

We designed, manufactured and installed joinery units with a quality appearance, that blended well with the Big Barrel brand, helping them to boost sales.



STARBUCKS



Starbucks

In addition to completing a Westfield mall fit-out, with specific mall rules and regulations, Starbucks wanted us to install client supplied joinery from China that had arrived in a container.

Despite working to strict parameters, and with different joinery, we met the deadline with minimal problems. Our clients were very pleased with the result.

Beija Flor



Beija Flor

This fit-out presented a number of challenges. Working with a third-party design, we had to fit-out a city store with difficult access, and contend with people and traffic.

For safety, much of the work was completed after hours. We managed the project, and completed the joinery and building work. Our satisfied client received the finished store on schedule.

BENNETT + PEARSON



Bennett & Pearson

Our client could only close for one week, but needed a complete fit-out including painting, electrical, joinery, flooring and signage.

With intensive planning and an excellent crew of sub-contractors, the project was completed on time, and without any compromise to our high standards.

Working with Your Solutions

1



CLIENT CONSULTATION & BRIEF

A meeting is held with all parties to discuss the project, identify objectives, and to gather information on clients' ideas, preferences, budget and time frames.

2



CONCEPT PLANS

Concept plans are designed based on the agreed brief, addressing any specific objectives. Alternatively bring your own plans to us if completed by another architect.

3



CONFIRMATION OF CONCEPT PLANS

Clients meet with Your Solutions to analyse the plans and discuss any further ideas. Working drawings are developed after details are confirmed and plans approved.

4



WORKING DRAWINGS

Working drawings are completed and submitted to the appropriate council if required.

NB: Steps 3 and 4 are not required if you provide your own plans at stage 2.

5



QUOTING & SUBMISSION

We provide a quote based on the working drawings and, if required, appoint a project manager during this process.

6



FINALISING QUOTE

Once the quote is approved, the project is scheduled to an established timeline. Project timings are subject to council requirements and the lead times associated with any specific items requested.

7



BUILD / FIT-OUT

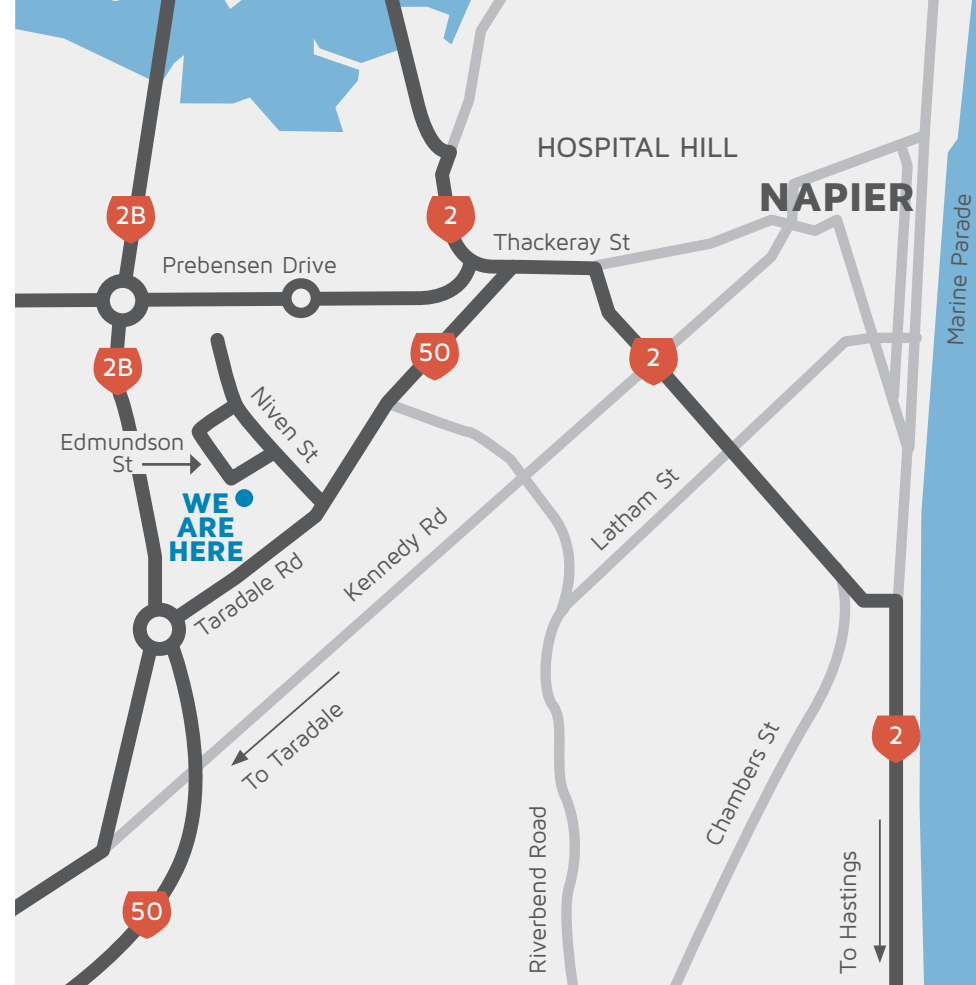
We commence the build / fit-out and complete the work within the agreed time frame.

8



HANDOVER

Your Solutions completes a final walk-through of the site with a checklist to ensure all standards and requirements are met before handover.



Contact us

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